

Old Dominion University Financial Statements

June 30, 2012

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Statement of Net Assets

The Statement of Net Assets presents the University's assets, liabilities, and net assets as of the end of the fiscal year. The purpose of this statement is to present to the financial statement readers a snapshot of the University's financial position at year-end. From the data presented, readers of the Statement of Net Assets are able to determine the assets available to continue the University's operations. They are also able to determine how much the University owes vendors and creditors.

| 2012 | 2011 | D:66 | Percentage |
|----------------|---|--|--|
| 2012 | 2011 | Difference | Difference |
| | | | |
| \$ 89,190,399 | \$ 87,765,284 | \$ 1,425,115 | 1.6 % |
| | | | |
| 555,935,056 | 566,164,618 | (10,229,562) | (1.8)% |
| 42,694,710 | 36,731,465 | 5,963,245 | 16.2 % |
| 687,820,165 | 690,661,367 | (2,841,202) | (0.4)% |
| | | | |
| 62,016,641 | 61,422,423 | 594,218 | 1.0 % |
| 259,575,502 | 273,286,799 | (13,711,297) | (5.0)% |
| 321,592,143 | 334,709,222 | (13,117,079) | (3.9)% |
| | | | |
| | | | |
| 289,148,104 | 287,439,347 | 1,708,757 | 0.6 % |
| 28,393,556 | 27,368,442 | 1,025,114 | 3.7 % |
| 48,686,362 | 41,144,356 | 7,542,006 | 18.3 % |
| \$ 366,228,022 | \$ 355,952,145 | \$ 10,275,877 | 2.9 % |
| | 555,935,056 42,694,710 687,820,165 62,016,641 259,575,502 321,592,143 289,148,104 28,393,556 48,686,362 | \$ 89,190,399 \$ 87,765,284 555,935,056 | \$ 89,190,399 \$ 87,765,284 \$ 1,425,115 555,935,056 566,164,618 (10,229,562) 42,694,710 36,731,465 5,963,245 687,820,165 690,661,367 (2,841,202) 62,016,641 61,422,423 594,218 259,575,502 273,286,799 (13,711,297) 321,592,143 334,709,222 (13,117,079) 289,148,104 287,439,347 1,708,757 28,393,556 27,368,442 1,025,114 48,686,362 41,144,356 7,542,006 |

Total University assets were \$687,820,165 at the end of fiscal year 2012. The marginal decline in total assets was primarily the result of changes in capital asset balances. There were net additions to capital assets from completed construction projects and new acquisitions in the amount of \$18,636,733 and decreases of \$28,866,295 mainly from depreciation expense. The overall decline was offset by the increase in current assets from the continued growth in cash in Auxiliary Enterprises which ties to the University's Strategic Plan for future expansion and improvements for student facilities. The University is increasing resources instead of

Statement of Revenues, Expenses and Changes in Net Assets

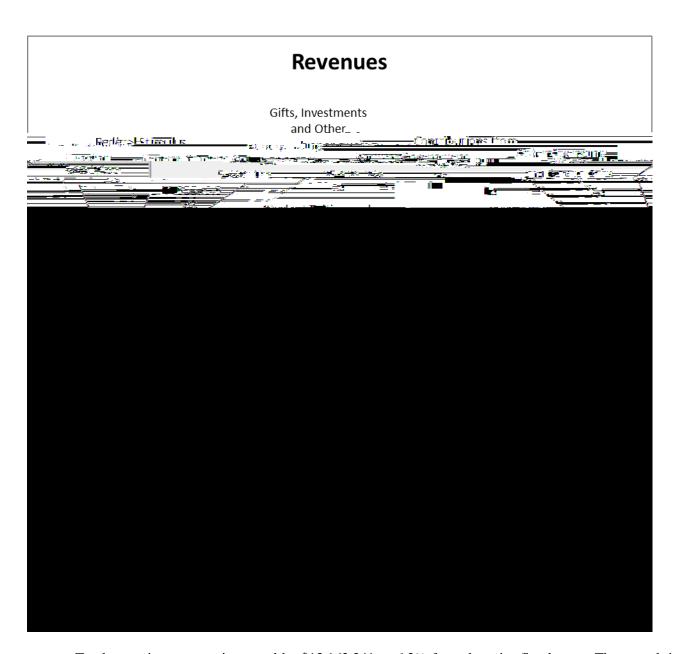
The Statement of Revenues, Expenses and Changes in Net Assets presents a summary of revenue and expense activity which resulted in the change from beginning to ending net assets. The purpose of this statement is to present the University's operating and nonoperating revenues recognized and expenses incurred and any other revenues, expenses, gains, and losses.

Generally, operating revenues are received for providing goods and services to students and other constituencies of the institution. Operating expenses are those expenses incurred to acquire or produce the goods and services provided in return for the operating revenues and to carry out the University's mission. Salaries and fringe benefits for faculty and staff are the largest type of operating expense.

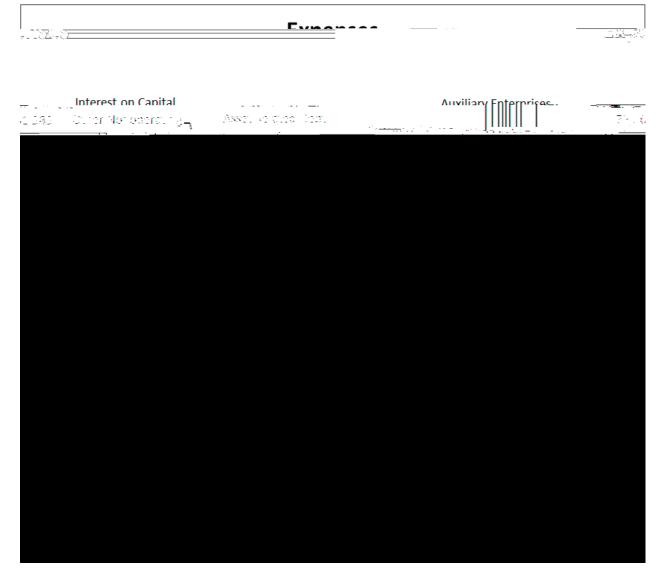
Nonoperating revenues are revenues received for which goods and services are not provided. For example, the University's state appropriations are nonoperating because they are provided by the state legislature without the legislature directly receiving commensurate goods and services for those revenues.

| | 2012 | 2011 | Difference | Percentage Difference |
|--|----------------|----------------|--------------|--------------------------|
| Operating revenues: Student tuition and fees, net of | | | | |
| scholarship allowances of | | | | |
| \$23,032,596 and \$21,641,502 | \$ 113,652,029 | \$ 105,775,238 | \$ 7,876,791 | 7.4 % |
| Federal grants and contracts | 5,176,307 | 5,596,121 | (419,814) | (7.5)% |
| State, local & nongovernmental | | | | |
| grants | 2,504,321 | 2,769,974 | (265,653) | (9.6)% |
| Auxiliary enterprises, net of | | | | |
| scholarship allowances of | | | | |
| \$14,075,624 and \$13,722,740 | 95,742,127 | 90,153,109 | 5,589,018 | 6.2 % |
| Other operating revenues | 6,893,099 | 6,511,200 | 381,899 | 5.9 % |
| Total operating revenues | 223,967,883 | 210,805,642 | 13,162,241 | 6.2 % |

Operating expenses:



Total operating revenue increased by \$13,162,241 or 6.2% from the prior fiscal year. The growth in revenue was expected given the rise in both in-state and out-of-state tuition rates and an increase in enrollment. Auxiliary student fees and room and board charges were increased slightly. There was a decrease in nonoperating revenue of \$8,220,466 primarily due to the decrease in federal stimulus funding.



Operating expenses increased in response to various factors including establishment of additional fa



Economic Outlook

The passage of the Virginia Higher Education Opportunity Act by the 2011 Session of the General Assembly speaks to the importance of policy goals of increasing accessibility and enrollments in high demand disciplines such as Science, Technology, Engineering, and Mathematics. In addition, the Act speaks to a number of restructuring initiatives to enhance progress in promoting higher education opportunities. Financial policy and the Commonwealth's funding participation will be revisited by the Higher Education Advisory Committee in concert with State agencies. Nonetheless, all Virginia universities are faced with the challenge of containing costs through business process improvements and efficiencies.

The University's 2012-2013 Budget and Plan is consistent with the criteria set forth in the University Strategic Plan and the Code of Virginia higher education institutional performance standards as evidenced by the focus upon access, affordability, breadth of academic programs, academic standards, student retention and timely graduation, articulation agreements and dual enrollment, economic development, research, patents and licenses, elementary and secondary education, and financial and administrative efficiency standards.

The budget planning process was restructured to involve the Vice Presidents in a more collaborate approach in determining the strategic direction for resource allocations. The Vice Presidents reviewed the budget requests and prioritized the initiatives in accordance with specific strategic principles:

Investments were made in faculty positions, but only a few critical administrative and classified positions were to be established.

Full-time positions would not be filled until January 1, 2013 to maximize use of position funds for one-time strategic investments.

Mandated, uncontrollable costs, such as the 3 percent bonus, benefit adjustments, leases, insurance and

2.



| As of June 30, 2012 | | | | |
|---|---------|----------|----|-------------|
| | Old Dor | | (| Component |
| | Unive | rsity | | Units |
| ASSETS | | | | |
| | | | | |
| Current assets: | | | | |
| Cash and cash equivalents (Note 2) | | ,409,853 | \$ | 24,263,362 |
| | 10 | ,030,072 | | 24,152,340 |
| | | - | | 4,365,525 |
| Due from the Commonwealth (Note 4) | 2 | ,538,723 | | - |
| Appropriations available | | 44,182 | | - |
| Travel advances | | - | | 56,589 |
| Prepaid expenses | | 315,476 | | 485,677 |
| Inventory | | 674,711 | | - |
| | 1 | ,177,382 | | - |
| Other assets | | - | | 167,303 |
| | | | | |
| Total current assets | 89 | ,190,399 | | 53,490,796 |
| | | | | |
| Noncurrent assets: | | | | |
| Restricted cash and cash equivalents (Note 2) | 17 | ,583,876 | | - |
| Endowment investments (Note 3) | 7 | ,976,121 | | - |
| Investments (Notes 2 and 11) | 14 | ,086,518 | | 169,766,185 |
| | | - | | 55,557,679 |
| Contributions receivable (Net of allowance for doubtful collections \$46,085) (Note 11) | | - | | 5,460,929 |
| Notes receivable (Net of allowance for doubtful accounts \$58,148) | 2 | ,160,003 | | 3,405,000 |
| Unamortized bond issuance expense | | 888,192 | | - |
| Nondepreciable capital assets (Notes 5 and 11) | 45 | ,636,465 | | 18,530,917 |
| Capital assets (Notes 5 and 11) | 510 | ,298,591 | | 7,732,348 |
| | | | | |
| Total noncurrent assets | 598 | ,629,766 | | 260,453,058 |
| | | | | |
| Total assets | 687 | ,820,165 | | 313,943,854 |
| | | | | |
| LIABILITIES | | | | |
| | | | | |
| Current liabilities: | | | | |
| Accounts payable and accrued expenses (Note 6) | 30 | ,419,595 | | 13,378,881 |
| Due to affiliates | | - | | 1,755,324 |
| Deferred revenue | | ,096,374 | | 5,043,485 |
| Obligations under securities lending (Note 2) | | ,458,584 | | - |
| Deposits held in custody for others | 2 | ,449,411 | | 34,762 |
| Other liabilities | | - | | 10,371,996 |
| Line of credit | | - | | 5,258,497 |
| Long-term liabilities - current portion (Notes 7 and 11) | 18 | ,592,677 | | 2,805,637 |
| | | | | |
| Total current liabilities | 62 | ,016,641 | | 38,648,582 |
| | | | | |
| Noncurrent liabilities (Notes 7 and 11) | 259 | ,575,502 | | 91,798,907 |
| | | | | |
| Total liabilities | 321 | ,592,143 | | 130,447,489 |
| | | | | |
| NET ASSETS | | | | |
| | | | | |
| Invested in capital assets, net of related debt | 289 | ,148,104 | | 18,090,368 |
| Restricted for: | | | | |
| Nonexpendable: | | | | |
| Scholarships and fellowships | 4 | ,639,981 | | - |
| Permanently restricted | | - | | 116,126,676 |
| Expendable: | | | | |
| Scholarships and fellowships | 7 | ,550,549 | | - |
| Research | 2 | ,223,381 | | - |
| Loans | 3 | ,517,876 | | - |
| Capital projects | | 98,004 | | - |
| Temporarily restricted | | - | | |
| | | | | |

| | Old Dominion | Component |
|---|-------------------|-------------|
| | University | Units |
| Operating revenues: | | |
| Student tuition and fees (Net of scholarship allowances of \$23,032,596) | \$ 113,652,029 \$ | |
| Gifts and contributions | - | 10,098,119 |
| Federal grants and contracts | 5,176,307 | - |
| State grants and contracts | 126,070 | - |
| Indirect cost | - | 8,844,014 |
| Sponsored research | . | 35,025,142 |
| Nongovernmental grants and contracts | 2,378,251 | - |
| Auxiliary enterprises (Net of scholarship allowances of \$14,075,624) | 95,742,127 | - |
| Other operating revenues | 6,893,099 | 9,677,589 |
| Total operating revenues | 223,967,883 | 63,644,864 |
| Operating expenses: | | |
| Instruction | 128,379,293 | 1,702,302 |
| Research | 7,302,682 | 42,341,151 |
| Public service | 458,225 | · - |
| Academic support | 43,056,112 | 4,545,284 |
| Student services | 13,353,172 | ,,201 |
| Institutional support | 28,096,652 | 17,811,644 |
| Operation and maintenance | 24,830,011 | 40,895 |
| Depreciation | | |
| Student aid | 26,645,117 | 224,901 |
| | 16,954,460 | 2,117,046 |
| Auxiliary activities | 73,561,989 | |
| Total operating expenses | 362,637,713 | 68,783,223 |
| Operating income (loss) | (138,669,830) | (5,138,359 |
| Nonoperating revenues (expenses): | | |
| State appropriations (Note 10) | 111,689,455 | - |
| Pell grant revenue | 25,929,269 | - |
| ARRA state fiscal stabilization funds | 5,634,149 | - |
| Gifts | 8,940,861 | - |
| Investment income (Net of investment expenses of \$214,526) | 589,298 | 2,146,531 |
| Other | 149,968 | - |
| Interest of capital asset - related debt | (11,870,691) | _ |
| Payments to Commonwealth from state appropriations | (1,781,414) | _ |
| Payments to Commonwealth Holli state appropriations Payments to grantors | (185) | - |
| Net nonoperating revenues (expenses) | 139,280,710 | 2,146,531 |
| Income before other revenues, (expenses), gains, and (losses) | 610,880 | (2,991,828 |
| Contributions from primary government | 8,120,813 | _ |
| Capital gifts | 3,734,815 | _ |
| Loss on disposal of plant assets | (2,221,178) | _ |
| Build America bond interest | 30,547 | |
| Contributions to permanent endowments | - | 4,109,629 |
| Total other revenues, (expenses), gains, and (losses) | 9,664,997 | 4,109,629 |
| Increase in net assets | 10,275,877 | 1,117,801 |
| | 255.050.145 | 182,378,564 |
| Net assets - beginning of year | 300.902.140 | |
| Net assets - beginning of year | 355,952,145 | 102,570,50 |

The accompanying Notes to Financial Statements are an integral part of this statement.

| Student tuttion and fees \$ 130,445,402 Grants and contracts 106,196,725 Auxiliary enterprises 106,196,722 Other receipts 7,847,325 Payments to employees (164,283,574) Payments for fringe benefits (79,480,690) Payments for race and supplies (60,681,066) Payments for race scholarships and fellowships (60,681,066) Payments for roscholarships and fellowships (60,681,066) Payments for other scholarships (60,681,066) Collections of loans from students (60,681,066) Net cash used by operating activities 110,233,657) Cash flows from noncapital financing activities 110,332,804 Pall pain revenue 26,011,917 ARRA state fiscal stabilization funds 5,634,149 Gifts and ganuts for other than capital purposes 91,446,231 William D. Ford direct lending receipts 10,373,3181 William D. Ford direct lendin | Cash flows from operating activities: | |
|--|---|----------------|
| Grants and contracts 6,975,572 Auxiliary enterprises 106,196,722 Other receipts 7,347,325 Payments for fings benefits (164,283,574) Payments for fire benefits (20,480,690) Payments for revices and supplies (5,861,432) Payments for rose-prise services and supplies (5,861,432) Payments for oscapitalized improvements and equipment (9,647,129) Loans issued to students (650,000) Collections of loans from students 400,215 Net cash used by operating activities (109,273,657) Cash flows from noncapital financing activities 110,432,894 Pell grant revenue 26,011,917 ARRA state fiscal stabilization funds 5,634,149 Gifts and grants for other than capital purposes 8,914,461 William D. Ford direct lending receipts 103,733,181 William D. Ford direct lending receipts 103,733,181 PLUS loans creceipts 1(3,733,181 PLUS loans disbursements (12,144,523) Refund to the federal government (1,180,30) Cash flows from capital financing activities 151,106,313 </td <td></td> <td>\$ 130.445.402</td> | | \$ 130.445.402 |
| Auxiliary enterprises 10,6196,722 17,847,325 19,20 1 | | |
| Payments for finge benefits (40,573,490) Payments for firspe benefits (40,573,490) Payments for services and supplies (7,94,800,690) Payments for ravel (5,861,432) Payments for roncapitalized improvements and equipment (60,681,066) Payments for roncapitalized improvements and equipment (60,681,066) Payments for roncapitalized improvements and equipment (60,681,066) Collections of loans from students (60,681,066) Net cash used by operating activities (109,273,657) Cash flows from noncapital financing activities 110,432,894 Pell grant revenue 26,011,917 ARRA state facts stabilization funds 5,654,149 Gifts and grants for other than capital purposes 8,914,461 William D. Ford direct lending receipts 103,733,181 PLUS loans disbursements (108,733,181) PLUS loans disbursements (21,445,235) Agency procepts 2,243,282 Agency procepts 2,270,3982 Agency procepts 2,270,3982 Agency procepts 2,270,3982 Agency procepts 182,670 <tr< td=""><td>Auxiliary enterprises</td><td></td></tr<> | Auxiliary enterprises | |
| Payments for finge benefits (40,573,490) Payments for firspe benefits (40,573,490) Payments for services and supplies (7,94,800,690) Payments for ravel (5,861,432) Payments for roncapitalized improvements and equipment (60,681,066) Payments for roncapitalized improvements and equipment (60,681,066) Payments for roncapitalized improvements and equipment (60,681,066) Collections of loans from students (60,681,066) Net cash used by operating activities (109,273,657) Cash flows from noncapital financing activities 110,432,894 Pell grant revenue 26,011,917 ARRA state facts stabilization funds 5,654,149 Gifts and grants for other than capital purposes 8,914,461 William D. Ford direct lending receipts 103,733,181 PLUS loans disbursements (108,733,181) PLUS loans disbursements (21,445,235) Agency procepts 2,243,282 Agency procepts 2,270,3982 Agency procepts 2,270,3982 Agency procepts 2,270,3982 Agency procepts 182,670 <tr< td=""><td>Other receipts</td><td>7,847,325</td></tr<> | Other receipts | 7,847,325 |
| Payments for fringe benefits (40,574,980) Payments for travel (5,861,432) Payments for scholarships and fellowships (60,881,066) Payments for scholarships and fellowships (60,881,066) Payments for noncapitalized improvements and equipment (9,647,129) Loans issued to students (650,000) Collections of loans from students (109,273,657) Cash flows from noncapital financing activities: (109,273,657) Cash flows from noncapital financing activities: 110,432,894 State appropriations 110,432,894 Pell grant revenue 26,011,917 ARRA state fiscal stabilization funds 5,634,149 Gifts and grants for other than capital purposes 8,914,461 William D. Ford direct lending seceipts 103,733,181 William D. Ford direct lending disbursements (12,144,523) PLUS loans disbursements (12,144,523) PLUS loans disbursements (12,144,523) PLUS loans fishursements (12,144,523) Refund to the federal government (18,50) Agency payments (2,500,905) Net cash provided by noncapital financing | | |
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| Cash and cash equivalents - beginning of the year Less: Securities lending - Treasurer of Virginia Cash and cash equivalents - beginning of the year 77,490,952 (41,143) 77,449,809 | Net cash provided by investing activities | 785,443 |
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| Less: Securities lending - Treasurer of Virginia (41,143) Cash and cash equivalents - beginning of the year 77,449,809 | Cash and cash equivalents - beginning of the year | 77,490,952 |
| | | |
| Cash and cash equivalents - end of the year \$ 90.578,880 | Cash and cash equivalents - beginning of the year | 77,449,809 |
| φ 70,5/6,007 | Cash and cash equivalents - end of the year | \$ 90,578,889 |



NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2012

NOTE 1: SUMMARY OF SIGNFICANT ACCOUNTING POLICIES

Reporting Entity

Old Dominion University (the University) is a comprehensive university that is part of the Commonwealth of Virginia's statewide system of public higher education. The University's Board of Visitors, appointed by the Governor, is responsible for overseeing governance of the University. A separate report is prepared for the Commonwealth which includes all agencies, higher education institutions, boards, commissions, and authorities over which the Commonwealth exercises or has the ability to exercise oversight authority. The University is a component unit of the Commonwealth of Virginia and is included in the basic financial statements of the Commonwealth.

The University includes all entities over which the University exercises or has the ability to exercise oversight authority for financial reporting purposes. Under Governmental Accounting Standards Board (GASB) Statement 39 standards, the Old Dominion University Educational and Real Estate Foundations, the Old Dominion Athletic Foundation, and the Old Dominion University

| Noncurrent Cash and Investments | | | | |
|---------------------------------|--|--|--|--|
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Net Assets

GASB Statement 34 requires that the Statement of Net Assets report the differences between assets and liabilities as net assets rather than fund balance. Accordingly, the University's net assets are classified as follows:

Invested in Capital Assets, Net of Related Debt consists of total investments in capital assets, net accumulated depreciation and outstanding debt obligations.

Restricted Net Assets Nonexpendable includes endowment and similar type assets whose use is limited by donors or other outside sources and as a condition of the gift, the principal is to be maintained in perpetuity.

Restricted Net Assets Expendable represents funds that have been received for specific purposes and the University is legally or contractually obligated to spend the resources in accordance with restrictions imposed by external parties.

Unrestricted Net Assets represents resources derived from student tuition and fees, state appropriations, unrestricted gifts, interest income, and sales and services of educational departments and auxiliary enterprises.

Classification of Revenues and Expenses

Operating revenues include activities that have the characteristics of exchange transactions, such as: (1) student tuition and fees, net of scholarship allowances; (2) sales and services of auxiliary enterprises, net of scholarship allowances; and (3) federal, state, and nongovernmental grants and contracts.

Nonoperating revenues include activities that have the characteristics of nonexchange transactions, such as gifts and other revenue sources that are defined as nonoperating revenues by GASB Statement 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting*, and GASB Statement 34, such as state appropriations, investment, and interest income.

Nonoperating expenses primarily include interest on debt related to the purchase of capital assets and losses on the disposal of capital assets. All other expenses are classified as operating expenses.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the University's policy is to first apply the expense toward restricted resources and then toward unrestricted. Restricted funds remain classified as such until restrictions have been satisfied.

Scholarship Allowances

Student tuition and fee revenues and certain other revenues from charges to students are reported net of scholarship allowances in the Statement of Revenues, Expenses and Changes in Net Assets. Scholarship allowances are the differences between the actual charge for goods and services provided by the University and the amounts that are paid by students and/or third parties on the students' behalf. Financial aid to students is reported in the financial statements under the alternative method as prescribed by the National Association of College and University Business Officers (NACUBO). The alternative method is a simple proportionality algorithm that computes scholarship discounts and allowances on a university-wide basis by allocating the cash payments to students, excluding payments for services, on the ratio of total aid to the aid not considered to be third party aid.

Student financial assistance grants and other federal, state, or nongovernmental programs are recorded as either operating or nonoperating revenues in the accompanying Statement of Revenues, Expenses and Changes in Net Assets. To the extent that revenues from these programs are used to satisfy tuition, fees, and other charges, the University has recorded a scholarship allowance.

Federal Financial Assistance Programs

The University participates in federally funded Pell Grants, Supplemental Educational Opportunity Grants (SEOG), Federal Work-Study, Perkins Loans, Stafford Loans, Parent Loans for Undergraduate Students (PLUS), and Teacher Education Assistance for College and Higher Education grants (TEACH). Federal programs are audited in accordance with the Single Audit Act Amendments of 1996, the Office of Management and Budget Revised Circular A-133, *Audit of States, Local Governments and Non-Profit Organizations*, and the Compliance Supplement.

NOTE 2: CASH AND CASH EQUIVALENTS AND INVESTMENTS

The following information is provided with respect to the University's cash, cash equivalents, and investments as of June 30, 2012. The following risk disclosures are required by GASB Statement 40, *Deposit and Investment Risk Disclosures*:

Custodial Credit Risk (Category 3 deposits and investments) - The custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, a government will not be able to recover the value of investment or collateral securities that are in

Cash and Cash Equivalents

Pursuant to Section 2.2-1800, et seq., <u>Code of Virginia</u>, all state funds of the University are maintained by the Treasurer of Virginia who is responsible for the collection, disbursement, custody, and investment of state funds. Cash deposits held by the University are maintained in accounts that are collateralized in accordance with the Virginia Security for Public Deposits Act, Section 2.2-4400, et seq., <u>Code of Virginia</u>. Cash and cash equivalents represent cash with the treasurer, cash on hand, certificates of deposit and temporary investments with original maturities of 90 days or less, and cash equivalents with the Virginia State Non-Arbitrage Program (SNAP). SNAP is an open-end management investment company registered with the Securities and Exchange Commission (SEC). Cash and cash equivalents reporting requirements are defined by GASB Statement 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities that Use Proprietary Fund Accounting*.

Deposits

At June 30, 2012, the carrying value of the University's deposit with banks was \$45,255,377 and bank balance was \$37,927,209. The carrying value of deposits differs from the bank balance because of reconciling items such as deposits in transit and outstanding checks. Deposits with banks are covered by Federal depository insurance or collateralized in accordance with the Virginia Security for Public Deposits Act. Under the Act, banks holding deposits in excess of the amounts insured by FDIC must pledge collateral in the amount of 50% excess deposits to a collateral pool in the name of the State Treasury Board. At June 30, 2012, the

Credit & Concentration of Credit Risks

| Type of Investment CASH EQUIVALENTS: | Percentage of Investments | Fair Value | Standard & Poor's Credit Quality Rating |
|---------------------------------------|---------------------------------|---------------|---|
| Mutual/Money Market Funds | | | |
| Merrill Lynch | 6.22% | \$ 1,599,836 | AAAm |
| ML Government Fund | 0.04% | 9,915 | AAAm |
| BB&T/Wachovia Securities | 0.10% | 24,914 | |
| SNAP | 2.42% | 623,647 | AAA |
| Securities Lending | 5.50% | 1,414,840 | |
| Total Cash Equivalents | | 3,673,152 | 840 |

Interest Rate Risk: Maturities

| Type of Investment | 0-3 Months | 4-12 Months | 1-5 Years | 6-10 <u>Years</u> |
|---|---------------|----------------|--------------|----------------------|
| Cash Equivalents: | | | | |
| Mutual/Money Market Funds | | | | |
| Merrill Lynch (ML) | \$ 1,599,836 | \$ - | \$ - | \$ - |
| ML Government Fund | 9,915 | | | |
| BB&T/Wachovia Securities | 24,914 | | | |
| SNAP | 623,647 | | | |
| Cash Equivalents-Securities Lending held with Treasurer | 1,414,840 | | | |
| Total Cash Equivalents | 3,673,152 | | | |
| Investments: | | | | |
| Mutual/Money Market | | | | |
| Intermediate Term Fund | | | 6,128,650 | |
| U.S. Treasury & Agency Securities | | | | |
| U. S. Treasury Bond DTD | | | 150,473 | |
| U. S. Treasury Note DTD | | | 100,170 | 144,607 |
| Corporate Bonds | | | | |
| AFLAC Inc DTD | | | | 19,581 |
| ACE INA HLDG Inc DTD | | | 17,657 | 19,501 |
| AT&T INC | | | 20,820 | |
| Bear Stearns Company | | | 20,020 | 23,911 |
| Berkshire Hathaway Inc | | | 21,236 | 23,711 |
| Caterpillar Financial SE DTD | | | 21,230 | 19,577 |
| Conocophillips DTD | | | | 18,293 |
| Deere & Co DTD | | | 22,232 | ,-,- |
| El Dupont DeNemour & Company DTD | | | 21,273 | |
| General Electric Capital Corporation DTD | | | , :- | 22,448 |
| Goldman Sachs Group Incorporated DTD | | | 15,750 | , |
| IBM Corporation DTD | | | | 19,984 |
| Metlife Incorporated DTD | | | 17,589 | |
| | | | | |



NOTE 3: DONOR RESTRICTED ENDOWMENT

Investments of the University's endowment funds are pooled and consist primarily of gifts and bequests, the use of which is restricted by donor imposed limitations.

The Uniform Management of Institutional Funds Act, <u>Code of Virginia</u> Section 55-268.1 et. seq., permits the spending policy adopted by the Board of Visitors to appropriate an amount of realized and unrealized endowment appreciation as the Board determines to be prudent. In determining the amount of appreciation to appropriate, the Board is required by the Act to consider such factors as long-term and short-term needs of the institution, present and anticipated financial requirements, expected total return on investments, price level trends, and general economic conditions. The amount available for spending is determined by applying a predetermined rate to the twelve-quarter moving average of the market value of each endowment for the period ending on the previous September 30. For fiscal year 2012, the payout percentage was 4 ½ percent. The payout percentage is reviewed and adjusted annually as deemed prudent.

At June 30, 2012, net appreciation of \$355,971 is available to be spent, which is reported in the Statement of Net Assets as Restricted for Expendable Scholarship and Fellowships.

NOTE 4: ACCOUNTS RECEIVABLE

A. Accounts receivable consisted of the following at June 30, 2012:

| Student tuition and fees | \$ 6,470,915 |
|--|------------------|
| Auxiliary enterprises | 1,489,537 |
| Federal, state, and nongovernmental grants and contracts | 2,140,900 |
| Other activities | 619,296 |
| Gross receivables | 10,720,648 |
| Less allowance for doubtful accounts | 690,576 |
| Net accounts receivable | \$ 10,030,072 |

B. Due from the Commonwealth consisted of the following at June 30, 2012:

| Interest/rebate allocation | \$ 487,750 |
|--|-----------------|
| Equipment trust fund reimbursement | 695,583 |
| Virginia College Building Authority 21 st Century Bonds | 1,355,390 |
| Total due from Commonwealth of Virginia | \$ 2,538,723 |

NOTE 7: NONCURRENT LIABILITIES The University's noncurrent liabilities consist of long-term debt (further described in Note 8) and other noncurrent liabilities. A summary of changes in noncurrent liabilities for the year ending June 30, 2012 is presented as follows:

NOTE 8: LONG-TERM DEBT

| Description | Interest Rates | Maturity | 2012 |
|--|----------------|----------|-------------|
| Revenue bonds: | | | |
| Classrooms, Series 2004B | 3.00% - 5.00% | 2017 | 3,325,000 |
| Classrooms, Series 2004B | 3.00% - 5.00% | 2020 | 475,000 |
| Classrooms, Series 2007B | 4.00% - 4.25% | 2018 | 800,067 |
| Recreation, Series 2004B | 3.00% - 5.00% | 2017 | 4,280,000 |
| Recreation, Series 2004B | 3.00% - 5.00% | 2020 | 540,000 |
| Recreation, Series 2007B | 4.00% - 4.25% | 2018 | 415,302 |
| Recreation, Series 2007B | 4.00% - 4.50% | 2020 | 6,739,951 |
| Recreation, Series 2010B | 2.00% - 5.00% | 2020 | 630,000 |
| Recreation, Series 2010B | 2.00% - 5.00% | 2021 | 9,590,000 |
| Parking, Series 2003A | 2.00% - 5.00% | 2024 | 175,000 |
| Parking, Series 2004A | 3.00% - 5.00% | 2025 | 515,000 |
| Parking, Series 2004B | 3.00% - 5.00% | 2017 | 2,070,000 |
| Parking, Series 2004B | 3.00% - 5.00% | 2020 | 775,000 |
| Parking, Series 2007A | 4.50% - 5.00% | 2028 | 7,405,000 |
| Parking, Series 2007B | 4.00% - 4.25% | 2018 | 149,631 |
| Parking, Series 2007B | 4.00% - 4.50% | 2020 | 2,560,049 |
| Parking, Series 2009A | 2.10% - 5.00% | 2029 | 4,950,000 |
| Parking, Series 2010B | 2.00% - 5.00% | 2020 | 360,000 |
| Parking, Series 2010B | 2.00% - 5.00% | 2021 | 2,935,000 |
| Parking, Series 2010B | 2.00% - 5.00% | 2020 | 450,000 |
| Parking, Series 2012A | 5.00% | 2023 | 650,000 |
| Parking, Series 2012A | 3.00% - 5.00% | 2024 | 2,260,000 |
| Athletic Fac. Exp., Series 2004A | 3.00% - 5.00% | 2025 | 300,000 |
| Athletic Fac. Exp., Series 2005A | 3.50% - 5.00% | 2026 | 1,045,000 |
| Athletic Fac. Exp., Series 2006A | 3.00% - 5.00% | 2027 | 815,000 |
| Athletic Fac. Exp., Series 2007A | 4.50% - 5.00% | 2028 | 420,000 |
| Athletic Fac. Exp., Series 2012A | 3.00% - 5.00% | 2024 | 1,330,000 |
| Athletic Fac. Exp., Series 2012A | 3.00% - 5.00% | 2024 | 1,645,000 |
| H&PE Renovation, Series 2004A | 3.00% - 5.00% | 2025 | 255,000 |
| H&PE Renovation, Series 2005A | 3.50% - 5.00% | 2026 | 1,050,000 |
| H&PE Renovation, Series 2007A | 4.50% - 5.00% | 2028 | 13,685,000 |
| H&PE Renovation, Series 2012A | 3.00% - 5.00% | 2024 | 1,110,000 |
| H&PE Renovation, Series 2012A | 3.00% - 5.00% | 2024 | 1,645,000 |
| Indoor Tennis Court, Series 2004A | 3.00% - 5.00% | 2025 | 190,000 |
| Indoor Tennis Court, Series 2005A | 3.50% - 5.00% | 2026 | 805,000 |
| Indoor Tennis Court, Series 2006A | 3.00% - 5.00% | 2027 | 195,000 |
| Indoor Tennis Court, Series 2007A | 4.50% - 5.00% | 2028 | 220,000 |
| Indoor Tennis Court, Series 2012A | 3.00% - 5.00% | 2024 | 820,000 |
| Indoor Tennis Court, Series 2012A | 3.00% - 5.00% | 2024 | 1,280,000 |
| Dormitory , Series 2005A | 3.50% - 5.00% | 2026 | 6,790,000 |
| Dormitory , Series 2012A | 3.00% - 5.00% | 2024 | 10,820,000 |
| Powhatan Sports Ctr, Series 2007A | 4.50% - 5.00% | 2028 | 5,640,000 |
| Powhatan Sports Ctr, Series 2009A | 2.10% - 5.00% | 2029 | 25,125,000 |
| Powhatan Sports Ctr, Series 2010A | 2.00% - 5.50% | 2030 | 890,000 |
| Webb Center Expansion, Series 2009B | 2.00% - 5.00% | 2029 | 675,000 |
| Total revenue bonds | | | 128,800,000 |

| Description | Interest Rates | Maturity | 2012 |
|---|----------------|----------|----------------|
| Installment purchases | 4.23% | 2023 | 2,233,867 |
| Capital leases | Various | 2011-41 | 69,137,724 |
| Total bond, notes, installment purchases, and | | | |
| leases | | | 261,855,342 |
| Amortize bond premium, general obligation bonds | | | 2,834,946 |
| Amortize bond premium, revenue bonds | | | 9,368,294 |
| Deferred loss on early retirement of debt | | | (3,840,858) |
| Total bond, notes, installment purchases, | | | |
| leases, bond premium, and deferred loss | | | \$ 270,217,724 |

deposited in an irrevocable escrow account and will be used to pay interest, redemption premium and maturity value of the refunded bonds to their call date. This defeasance reduced total debt service payments over the next ten years by \$2,007,655 resulting in an economic gain of \$1,747,487 discounted at the rate of 1.561 percent and 2.807 percent for General Obligation bonds, and 2.090 percent for Educational Facilities bonds.

NOTE 9: EXPENSES BY NATURAL CLASSIFICATIONS

The following table shows a classification of expenses both by function as listed in the Statement of Revenues, Expenses and Changes in Net Assets and by natural classification which is the basis for amounts shown in the Statement of Cash Flows.

| | | aries, Wages, and Fringe Benefits | N | on-Personal Services/ Supplies | Scholarships and Fellowships | | • | | Plant and Equipment | | | | Total |
|--|----|---|----|--------------------------------------|---------------------------------|------------|----|------------|------------------------|---------------|-------------|--|-------|
| Instruction | \$ | 115,602,134 | \$ | 9,546,392 | \$ | - | \$ | 3,230,767 | \$ | - \$ | 128,379,293 | | |
| Research | Ψ | 4,299,947 | Ψ | 2,872,037 | | - | Ψ | 130,698 | Ψ | - | 7,302,682 | | |
| Public service | | 282,092 | | 157,689 | | - | | 18,444 | | - | 458,225 | | |
| Academic support | | 24,682,139 | | 12,617,648 | | - | | 5,756,325 | | - | 43,056,112 | | |
| Student services | | 10,381,497 | | 2,876,111 | | - | | 95,564 | | - | 13,353,172 | | |
| Institutional support Operation and maintenance | | 23,597,202 | | 3,952,140 | | | | 547,310 | | - | 28,096,652 | | |
| of plant | | 10,788,797 | | 12,630,774 | | - | | 1,410,440 | | - | 24,830,011 | | |
| Depreciation expense Scholarship and related | | - | | - | | - | | - | | 26,645,117 | 26,645,117 | | |
| expenses | | - | | - | | 16,954,460 | | - | | - | 16,954,460 | | |
| Auxiliary activities | | 24,309,180 | | 41,321,111 | | 7,302,093 | | 629,605 | | - | 73,561,989 | | |
| Total | \$ | 213,942,988 | \$ | 85,973,902 | \$ | 24,256,553 | \$ | 11,819,153 | \$ | 26,645,117 \$ | 362,637,713 | | |

NOTE 10: STATE APPROPRIATIONS

The University receives state appropriations from the General Fund of the Commonwealth. The Appropriation Act specifies that such unexpended appropriations shall revert, as specifically provided by the General Assembly, at the end of the biennium. For years ending at the middle of a biennium, unexpended appropriations that have not been approved for reappropriation in the next year by the Governor become part of the General Fund of the Commonwealth and are, therefore, no longer available to the University for disbursements.

The following is a summary of state appropriations received by the University, including all supplemental appropriations and reversions:

NOTE 11: COMPONENT UNIT FINANCIAL INFORMATION

The University's component units are presented in the aggregate on the face of the financial statements. Below is a condensed summary of each foundation and the corresponding footnotes. The University has three component units - Old Dominion Athletic Foundation, Old Dominion University Educational and Real Estate Foundations, and the Old Dominion University Research Foundation. These organizations are separately incorporated entities and other auditors examine the related financial statements.

| Statement of Net Assets | d Dominion tic Foundation | Edu F | d Dominion University acational and Real Estate oundations | Unive | d Dominion ersity Research oundation | TOTAL |
|---------------------------|------------------------------|----------|--|-------|--|-------|
| ASSETS | | | | | | |
| Current assets: | | | | | | |
| Cash and cash equivalents | \$ 9,396,303 | \$ | 4.991.622 | \$ | 9,875,437 | |

| Statement of Revenues, Expenses and Changes in Net Assets | d Dominion tic Foundation | Edu F | d Dominion University acational and Real Estate oundations | Univer | Dominion sity Research undation | TOTAL |
|---|------------------------------|----------|--|--------|---------------------------------------|------------------|
| Operating revenues: Gifts and contributions Indirect cost | \$ 5,589,685 - | \$ | 4,423,684 | \$ | 84,750 | \$ 10,098,119 |

Contributions Receivable

| | Old Dominion | | | | | | | |
|--|--------------|------------|----|---------------|----|-----------|--|--|
| | | | Į | University | | | | |
| | | l Dominion | | icational and | | | | |
| | | Athletic | | Real Estate | | | | |
| | F | oundation | F | oundations | | TOTAL | | |
| Current Receivable | | | | | | | | |
| Receivable due in less than one year | \$ | 1,076,929 | \$ | 3,591,334 | \$ | 4,668,263 | | |
| Less allowance for doubtful accounts | | 84,159 | | 218,579 | | 302,738 | | |
| Net current accounts receivable | | 992,770 | | 3,372,755 | | 4,365,525 | | |
| Receivable due in greater than 1 year, net of discount (\$1,076,592) | | 2,946,166 | | 2,560,848 | | 5,507,014 | | |
| Less allowance for doubtful accounts | | 9,738 | | 36,347 | | 46,085 | | |
| Net noncurrent contributions receivable | | 2,936,428 | | 2,524,501 | | 5,460,929 | | |
| Total contributions receivable | \$ | 3,929,198 | \$ | 5,897,256 | \$ | 9,826,454 | | |

Investments

The Foundations record investments at market except for real estate held for investment, which is recorded at the lower of cost or fair market value.

Summary Schedule of Investments

Old Dominion University

Old Dominion Athletic Foundation

Capital Assets

| | Old Dominion Athletic Foundation | | Ed | Id Dominion University ucational and Real Estate Foundations | Univer | Dominion sity Research undation | | TOTAL |
|---|-------------------------------------|---------------|---------|--|-----------|---------------------------------------|----------|--|
| Nondepreciable capital assets: | | | | | | | | |
| Land | \$ | - | \$ | 2,960,665 | \$ | 54,802 | \$ | 3,015,467 |
| Construction in progress | | - | | 15,515,450 | | - | | 15,515,450 |
| $T(\alpha)$ 4 (α) 4 (α) 4 (α) 5 (α) 6 (α) | e)4(ts)-2(n)-6(o) |)-6(t)-4(b)-6 | (e)4(in |)-18),40761,51752 0 | 0 1 6(ip) | -8(m 54 88 0) 24(n) | -6(t)]T. | TE 1183,513 10,09 0 71 2 |
| Depreciable capital assets: Buildings | | | | 4.887.925 | | 1.037.290 | | 5,925,215 |
| 0 | | 266 6() 2((|)) 6(64 | — 4,88 <i>1,925</i> 59.6 140.)[TJE | TDT1 0 0 | , , | | 3,923,213 |
| Equipment | | 300-0(,)-2(0 | 7)-0(04 | J9.U 14U.)]IJE | 101100 | 1 1111 | | |

.85.72 0 0 6-6(.)-2(0)-6(64

)TJETBT15.72 0 0 4T1.8

Long-Term Liabilities

Old Dominion Athletic Foundation

Trust and annuity obligations \$ 498,264

Old Dominion University Educational and Real Estate Foundations

| | interest | | |
|-------------|----------|----------|------|
| Description | Rates | Maturity | 2011 |

Long-term debt maturities are as follows for bonds payable and notes payable:

| 2012 | \$ 1,988,204 |
|------------|---------------|
| 2013 | 2,078,210 |
| 2014 | 6,566,117 |
| 2015 | 2,269,660 |
| 2016 | 2,373,366 |
| Thereafter | 59,666,697 |
| Total | \$ 74,942,254 |

Other Significant Transactions with Old Dominion University

The University has entered into various Deed of Lease Agreements with Old Dominion University Real Estate Foundation. Under the agreements as of June 30, 2012, the University will repay \$68,933,776. At the expiration of the lease terms, the Old Dominion University Real Estate Foundation shall transfer the projects to the University. As such, the University has recorded capital leases relating to these lease agreements.

Direct payments to the University from the Old Dominion University Educational and Real Estate Foundations, Old Dominion Athletic Foundation, and the Old Dominion University Research Foundation for the year ended June 30, 2012 totaled \$7,631,950, \$2,304,889, and \$6,740,454 respectively. This includes gift transfers, payments for facilities, and services.

Component Unit Subsequent Event

In February 2012

NOTE 14: POST-EMPLOYMENT BENEFITS

The Commonwealth participates in the VRS administered statewide group life insurance program which provides post-employment life insurance benefits to eligible retired and terminated employees. The Commonwealth also provides health care credits against the monthly health insurance premiums of its retirees who have at least 15 years of State service and participate in the State's health plan. Information related to these plans is available at the statewide level in the Commonwealth's *Comprehensive Annual Financial Report*.

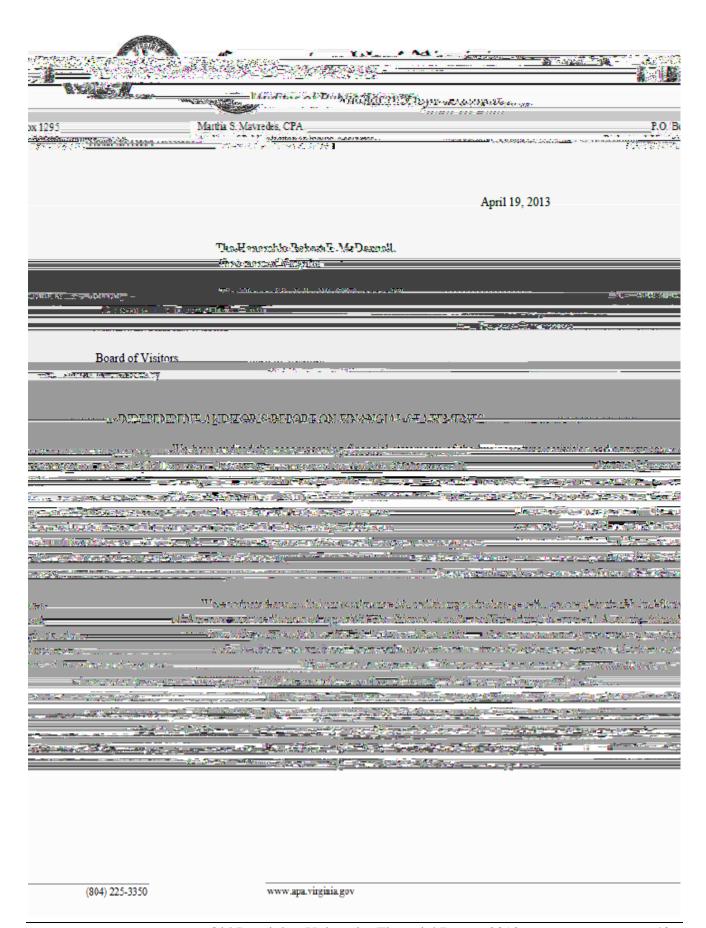
NOTE 15: CONTINGENCIES

The University has received grants for specific purposes that are subject to review and audit by the grantor agencies. Claims against these resources are generally conditional upon compliance with the terms and conditions of grant agreements and applicable federal regulations, including the expenditures of resources for allowable purposes. Any disallowance resulting from a federal audit may become a liability of the University.

In addition, the University is required to comply with the various federal regulations issued by the Office of Management and Budget. Failure to comply with certain system requirements of these regulations may result in questions concerning the allowability of related direct and indirect charges pursuant to such agreements. As of June 30, 2012, the University estimates that no material liabilities will result from such audits or questions.

NOTE 16: RISK MANAGEMENT AND EMPLOYEE HEALTH CARE PLANS

The University is exposed to various risks of loss related to torts; theft or, damage to, and destruction of assets; errors and omissions; non-performance of duty; injuries to employees; and natural disasters. The University participates in insurance plans maintained by the Commonwealth of Virginia. The state employee health care and worker's compensation plans are administered by the Department of Human Resource Management and the risk management insurance plans are administered by the Department of Treasury, Division of Risk Management. Risk management insurance includes property, general liability, medical malpractice, faithful performance of duty bond, automobile, and air and watercraft plans. The University pays premiums to each of these Departments for its insurance coverage. Information relating to the Commonwealth's insurance plans is available at the statewide level in the Commonwealth's *Comprehensive Annual Financial Report*.





OLD DOMINION UNIVERSITY Norfolk, Virginia