

**M E M O O >> A N D - O F F I C I O**  
**Mr. Fred J. Whyte (ex officio)**  
**Mr. Barry M. Kornblau (ex officio)**  
**Mr. Jeffrey W. Ainslie**  
**Mr. David L. Bernd**  
**Dr. Richard T. Cheng**  
**Dr. Mary Maniscalco-Theberge**  
**Mr. Frank Reidy**

**FROM:** Alonzo Brandon  
Vice President for University Advancement

**SUBJECT:** Institutional Advancement Committee Meeting  
April 24, 2014, Agenda

The Institutional Advancement Committee of the Board of Visitors will meet April 24, 2014, from 10:30 a.m. to 12:00 p.m. in the Board of Visitors Room of Webb Center.

#### **ACTION ITEMS**

1. Approve the minutes of the December 5, 2013 meeting.

#### **ITEMS FOR REVIEW**

##### **Office of University Advancement**

1. **Mr. Daniel Genard**, Associate Vice President for Advancement, will report on dashboard items measuring productivity in the area of University Advancement.
2. **Ms. Dana Allen**,